

FOR IMMEDIATE RELEASE – NJPA Contract Announcement

200 First Street NE
Staples, MN 56479



Petersen Industries, Inc. Awarded NJPA National Contract for Landscape Equipment

National Contract #081209-FCC: "Landscape Equipment" has been added to the competitively bid products and services. Petersen Industries products are now available to the National Joint Powers Alliance® (NJPA) contract purchasing member agencies throughout the nation.

(Staples, MN –January 25, 2011) – Petersen Industries, Inc. announces their awarded contract #081209-FCC to participate in the National Joint Powers Alliance® through an addendum agreement with Federal Contracts Corporation, an awarded vendor. NJPA is pleased to have another quality manufacturer join our organization, with Petersen's sound reputation in the marketplace and vast array of products, Petersen has a promising potential for success under this contract.

The NJPA contract enables government, education and non-profit agencies a purchasing solution that satisfies most agencies' competitive bid requirements. Buildings, grounds and other groups now have access to industry-preferred equipment via a competitively bid contract.

About Petersen Industries: Petersen Industries, Inc., choice manufacturer of knuckle boom loaders since the 1950's, offers a wide variety of equipment capable of meeting public works and bulky waste collection needs. Over 900 municipalities, major waste companies, agricultural, arboricultural and aggregate markets add value to their organizations by utilizing Petersen's Lightning Loader® grapple trucks for a multitude of applications.

Manufacturing all major components, Petersen controls every aspect of schedule and quality assurance while serving as the single point of responsibility to customers. Petersen's continued commitment to customers, array of versatile designs, and nationwide dealer network contributes to us remaining the grapple truck industry leader.

"Petersen Industries, Inc. is excited to join the NJPA under contract 081209-FCC, offering NJPA members the added benefit of simplifying the purchasing process of Petersen's diverse product line while still purchasing through the local dealers they have come to trust over the years." -- Bob Beasock, General Manager

About NJPA:

The National Joint Powers Alliance® (NJPA) is a Municipal Contracting government agency established through legal statute in 1978. NJPA serves over 30,000 members throughout the nation with competitively awarded purchasing solutions from industry-leading vendors.

Contact:

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